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- A new study by **Professors Without Borders** has revealed that student performance in schools can be improved *without* needing more teachers.
- The new study by **Professors Without Borders** shows that teachers should become “choice architects.”
- The report shows that this is an incredibly cost efficient way for governments to improve student attainment.

[PROFESSORS WITHOUT BORDERS \(PROWIBO\) PRESS RELEASE XXX July, 2018 | London](#)

Determinants of Academic Performance, A Behavioural Science Approach, by Gabriel Inchausti is the latest new study from the think tank in **Professors Without Borders**.

Much effort is given to improving student attainment. Governments are continually tinkering in order to find a ‘magic formula’ for improvements at reduced cost. The latest research from **Gabriel Inchausti** at **Professors Without Borders** indicates that a change of approach in the way students are taught can deliver exactly that.

This paper focuses on students as decision makers, using a Behavioural Science approach. Combining elements taken from psychology, neuroscience and economics, Behavioural Science dives into the specific mechanisms activated when humans make decisions. From that standpoint, it is possible to target the determinants that push students into poor decision-making processes, improving their academic performance.

Our research shows that governments can make huge cost efficiencies and improve standards at the same time by employing and understanding of learner behaviours in their approaches to schools, curricula and colleges.

To find out more about our mission, please see www.prowibo.com or <http://thinktank.prowibo.com>

Gabriel Inchausti graduated in Economics from the University of the Republic (Uruguay), has professional specialization in corporate finance and strategy, and is currently pursuing a Master’s Degree in Behavioural Sciences at the LSE. He is a professor and lecturer in topics related to Behavioral Economics in Uruguay and Brazil, and is an active researcher in the field. His research focus is in the area of Education and time preferences. On the professional side, he was Executive Officer for a major South American beef group and General Manager in an important media group in Uruguay. Currently he is chairman of the board in a South American software company.

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